

INDEPENDENT MANUFACTURER REPRESENTATIVE APPLICATION FOR MEMBERSHIP



Industrial Supply Association
100 North 20th Street, Suite 400 • Philadelphia, PA 19103
Phone: (215) 320-3862 • Toll Free (866) 460-2360 Fax: (215) 963-9785 • Toll Free (867) 460-2365 info@isapartners.org

REFERRED BY: _____

ALL ISA APPLICANTS AGREE TO BE BOUND BY THE ISA BYLAWS, WHICH MAY BE AMENDED FROM TIME TO TIME BY THE BOARD.

CONTACT INFORMATION:

Company Name		Division	
Street Address			
P.O. BOX (please list if applicable)		P.O. BOX ZIP	
City	State/Providence	Zip	Country
Telephone Number		Fax Number	
Website		Company Email Address	

OFFICIAL REPRESENTATIVE INFORMATION. This person is usually an executive from your company who receives ALL correspondence pertaining to association activities and policy matters (Voting, Dues, Directory Update, Reports, Product Show information.) This person will be listed in the membership directory as the official representative from your company.

Official Representative Name	Title	Personal Email
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Other members of your company who should receive ISA communications and appear in the Membership Directory. Please list in order.

Name	Title	Personal Email
Name	Title	Personal Email
Name	Title	Personal Email

BRANCH INFORMATION

If you would like to include branches, please complete the following. Branches will receive mailings and appear in the Membership Directory. For additional branches or people please use additional sheet.

Branch Name			
Street Address			
City	State/Providence	Zip	Country
P.O. Box		P.O. Zip	
Key Branch Contact		Title	
Contact E-Mail	Telephone Number	Fax Number	

PAYMENT METHOD (Please choose one)

- VISA MasterCard
 American Express Discover Check (Payable to ISA)

Amount
Card Number
Exp. Date
Cardholder's Name (PLEASE PRINT)
Signature:

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PRODUCT LINE LISTINGS - Maintenance, Repair, Operating, & Production Supplies

Check the category numbers that best represent the lines you carry (1.0, 2.0, etc.). If your company does not carry all the products in a category, check the sub-categories that apply (1.1, 2.2, etc.).

Use this form for all of our branches

1.0 ABRASIVES

- 1.1 Bonded
- 1.2 Coated
- 1.3 Abrasive Grain
- 1.4 Super Abrasive Products (Diamond & Cubic Boron Nitride)
- 1.5 Dressing & Truing Tools
- 1.6 Non-Woven Abrasives
- 1.7 Miscellaneous (N.E.C.)

2.0 BRUSHES

- 2.1 Maintenance
- 2.2 Production

3.0 CHEMICALS, CHEMICAL PRODUCTS & LUBRICANTS

- 3.1 Coolants, Metalworking Chemicals
- 3.2 Aerosols
- 3.3 Adhesives & Sealants
- 3.4 Lubrication Products
- 3.5 Specialty Fluids (Cutting, Rust Inhibitors, Solvents)
- 3.6 Miscellaneous

4.0 CONTRACTORS SUPPLIES

- 4.1 Shovels, Ladders, Etc.
- 4.2 Miscellaneous

5.0 CUTTING TOOLS

- 5.1 H.S.S. Drills & Reamers
- 5.2 H.S.S. Milling Cutters, End Mills, Hobs, & Broaches
- 5.3 H.S.S. Taps & Dies
- 5.4 Solid Carbide & Carbide Tipped – Drills, Reamers, & End Mills
- 5.5 Indexable Carbide Cutting Tools (including Inserts)
- 5.6 PCD & PCBN Inserts
- 5.7 Miscellaneous – Burs, Lathe Tools, Countersinks, Saws, Etc.

6.0 FASTENERS

7.0 FLUID POWER

- 7.1 Hydraulic Cylinders
- 7.2 Hydraulic Motors
- 7.3 Hydraulic Filters, Regulators, Valves, & Accessories
- 7.4 Pneumatic Cylinders
- 7.5 Pneumatic Filters, Regulators, Lubricators, Valves, & Accessories
- 7.6 Tubing & Fittings
- 7.7 Sealing Devices, Including Seals, Gaskets, & Packing
- 7.8 Hydraulic Pumps
- 7.9 Airs Operated Hydraulic Pumps
- 7.10 Pneumatic Filters, Regulators, Lubricators, Valves, & Accessories
- 7.11 Pressure Control Valves
- 7.12 Servo Valves

8.0 HAND TOOLS

- 8.1 Mechanics Hand Tools
- 8.2 Striking Tools
- 8.3 Files
- 8.4 Tool Boxes & Accessories
- 8.5 Electronic Hand Tools

9.0 INDUSTRIAL PIPE VALVES & FITTINGS

- 9.1 Valves
- 9.2 Pipe, Tubing, Fittings & Steam Traps

10.0 INDUSTRIAL RUBBER PRODUCTS

- 10.1 Hose, Clamps, & Couplings
- 10.2 Hose Assemblies
- 10.3 Sheet (Matted, Molded & Extruded)

11.0 MACHINE TOOLS & ACCESSORIES

- 11.1 Bench Tools (Vises, Grinders, Presses, Etc.)
- 11.2 Stationary Machine Tools (Drill Presses, Lathes, Saws, Etc.)
- 11.3 Industrial Counters & Controls
- 11.4 Power Work Holding Devices
- 11.5 Jig Bushings (Drill), Fixtures, Components, Etc.
- 11.6 Tool Holders (Collets, Chucks, Clamps, Etc.)
- 11.7 Miscellaneous

12.0 MAINTENANCE EQUIPMENT & SUPPLIES

- 12.1 Hydraulic Equipment & Jacks
- 12.2 Industrial Paper Products
- 12.3 Janitorial Supplies
- 12.4 Paint, Paint Supplies & Equipment
- 12.5 Lubrication Equipment

13.0 MATERIAL HANDLING EQUIPMENT

- 13.1 Hoists, Cranes, & Monorails
- 13.2 Conveyer Belts
- 13.3 Conveyers & Accessories
- 13.4 Shelving, Racks, & Shop Furniture
- 13.5 Hand Trucks, Casters, Wheelbarrows & Carts
- 13.6 Wire Rope, Slings, Chain, & Fittings
- 13.7 Cordage

14.0 METAL GOODS

- 14.1 Angle, Annealed Wire, Solder & Lead
- 14.2 Conduit

15.0 POWER TOOLS

- 15.1 Pneumatic
- 15.2 Electric
- 15.3 Air Compressors
- 15.4 Accessories

16.0 POWER TRANSMISSION EQUIPMENT

- 16.1 Belts
- 16.2 Belt Drives & Sheaves
- 16.3 Chain Drives, Sprockets & Roller Chain
- 16.4 Bearings – Plain & Roller-Element; Mounted Units
- 16.5 Drives – Adjustable, Fluid Power & Gear; Speed Reducers, Couplings, Clutches, Universal Joints, Gears, & Brakes
- 16.6 Motors – Electric & Air; Controls & Sensors
- 16.7 Accessories

17.0 PUMPS

- 17.1 Centrifugal
- 17.2 Reciprocating
- 17.3 Positive Displacement

18.0 QUALITY CONTROL PRODUCTS

- 18.1 Precision Measuring Tools – Hand
- 18.2 Precision Measuring Tools – Optical
- 18.3 Precision Measuring Tools – Electronic

19.0 SAFETY PRODUCTS

- 19.1 Personal Safety Equipment & Accessories
- 19.2 Industrial Gloves
- 19.3 Fire Protection Equipment & Supplies
- 19.4 Test & Monitoring Equipment
- 19.5 Railings – Fall Protection, Guard & Access
- 19.6 Miscellaneous – Signs, Lights, Warning Devices, Cabinets & Containers
- 19.7 Industrial electrical safety--- GFCI, Lockout /Tagout

20.0 SAW BLADES

- 20.1 Band Saws
- 20.2 Hack Saws
- 20.3 Hole Saws, Jig Saws, Reciprocating Saws
- 20.4 Circular Saws

21.0 TAPES

- 21.1 Electrical
- 21.2 Industrial
- 21.3 Packaging

22.0 TOOL & DIE SUPPLIES

- 22.1 Die Sets & Components (Pins, Bushings, & Springs)
- 22.2 Ground Flat Stock, Drill Rod, Tool Steel, & Shim Stock
- 22.3 Punches

23.0 WELDING EQUIPMENT & SUPPLIES

24.0 MISCELLANEOUS PRODUCTS (N.E.C.)

25.0 SCAFFOLDING/LADDERS

- 25.1 Scaffolding/work platforms
- 25.2 Aluminum scaffolds/platforms
- 25.3 Steel scaffolds/platforms
- 25.4 Ladders, wood
- 25.5 Ladders, metal
- 25.6 Ladders, fiberglass
- 25.7 Ladders, extension

26.0 MAGNETS AND MAGNETIC DEVICES (NEW)

- 26.1 Welding magnets
- 26.2 Magnetic Lifters
- 26.3 Magnetic Chucks
- 26.4 Magnetic Filtrations

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NUMBER OF FULL TIME SALES PEOPLE:

Outside: _____ Inside: _____ Office Staff: _____

Total Full Time Employees, Including Owners and/or Officers: _____

ADDITIONAL FACILITIES (Please check all that apply):

- | | | | |
|------------------------------------|---|--|--|
| <input type="checkbox"/> Warehouse | <input type="checkbox"/> Computerized Mailing/Reports | <input type="checkbox"/> Collection & Credit | <input type="checkbox"/> Demonstration Van |
| <input type="checkbox"/> Demo Room | <input type="checkbox"/> Service Department | <input type="checkbox"/> Distributor | |

SALES TERRITORY BY STATE (Please list alphabetically):

ANNUAL MEMBERSHIP INVESTMENT

January 1 – December 31

\$400